

# Warranties and Support Services for PCs & Tablets

**MARKET FOCUS** 

SERVICE: DIGITAL HOME SUPPORT SERVICES

2Q 2012

By John Barrett, Director, Consumer Analytics, and Yilan Jiang, Manager of Consumer Research, Parks Associates

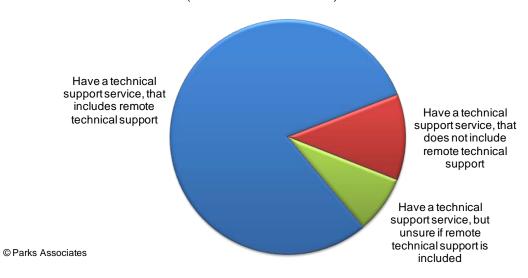
#### **SYNOPSIS**

Warranties and Support Services for PCs & Tablets compiles data from multiple surveys to examine current adoption of warranty and support services, satisfaction with these offerings, and their impact on perceptions.

Parks Associates' **Digital Home Support Services**research service analyzes
consumer experiences,
preferences, and
expectations for premium
home technical support
services.

# Premium Technical Support Service & Remote Technical Support

(U.S. Broadband Households)



## ANALYST INSIGHT

"Consumers are generally satisfied with the warranties and technical support services they have for tablets and computers. More effort is needed to sell support services to online shoppers. Retailers have been successful in selling support services in-store, and their success highlights an opportunity to sell more support services to online shoppers if the right means can be found."

— John Barrett, Director, Consumer Analytics, Parks Associates

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### Warranties and Support Services for PCs & Tablets

- · About the Research
- · Previous Research
- · Key Conclusions & Recommendations

#### **Trending Data**

- · Percentage of Broadband Households Buying Computers & Mobile Devices (2007-2011)
- Average Selling Price of Computers & Mobile Devices (2008 2011)
- · Consumer Electronics Adoption (2009 2012)
- · PC Technical Support Service (2011-2012)
- · Purchase of Technical Service for PC (2009 vs. 2011)
- · Importance of Technical Support Service When Choosing a Retail Store (2009-2010)





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#### **PC Support Services**

- · Premium Technical Support Service & Remote Technical Support (Q1/12)
- · Premium/Remote PC Support Service by PC Type (Q1/12)
- · Premium/Remote PC Support by Gender (Q1/12)
- Use of Premium Technical Support Service (Q1/12)
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# PC Support Services at the Point of Sale

- Attach Rate with Computer Purchases (Q1/12)
- · Computer: Set-Up/Configuration Services (Q1/12)
- Purchase of PC Warranty by Type of Purchase (Q1/12)
- Purchase of Support Services by Location of Purchase (Q1/12)
- · Average Total Purchase: Computer (Q1/12)
- Satisfaction with Support Services for Computers (Q1/12)
- · Support Service Purchase Intention by Use of the Service (Q1/12)
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- · PC Technical Support Service by Education Level/Income (Q1/12)
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- · PC Warranty/Protection Plan Purchase Intention by Demographics/Technographics
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- · Tablet Warranty/Protection Plan Purchase Intention by Demographics/Technographics





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### **ATTRIBUTES**

Parks Associates 15950 N. Dallas Pkwy Suite 575 Dallas TX 75248

TOLL FREE 800.727.5711
PHONE 972.490.1113
FAX 972.490.1133

parksassociates.com

sales@parksassociates.com

Authored by John Barrett and Yilan Jiang

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